

Seminar
Module



Decision Making

Mastering complexity and dynamics  





We intuitively make a wealth of decisions of varying levels of importance every day. This intuition, however, lets us down when we need to make decisions involving complexity, great significance and risk, possibly also under time pressure.

How do people behave when they are under pressure to make a decision? How do colleagues act within teams? How can leaders in time critical, complex situations make good decisions which also minimise risk? When is it time for rapid reaction and when should care and thoroughness come before speed?

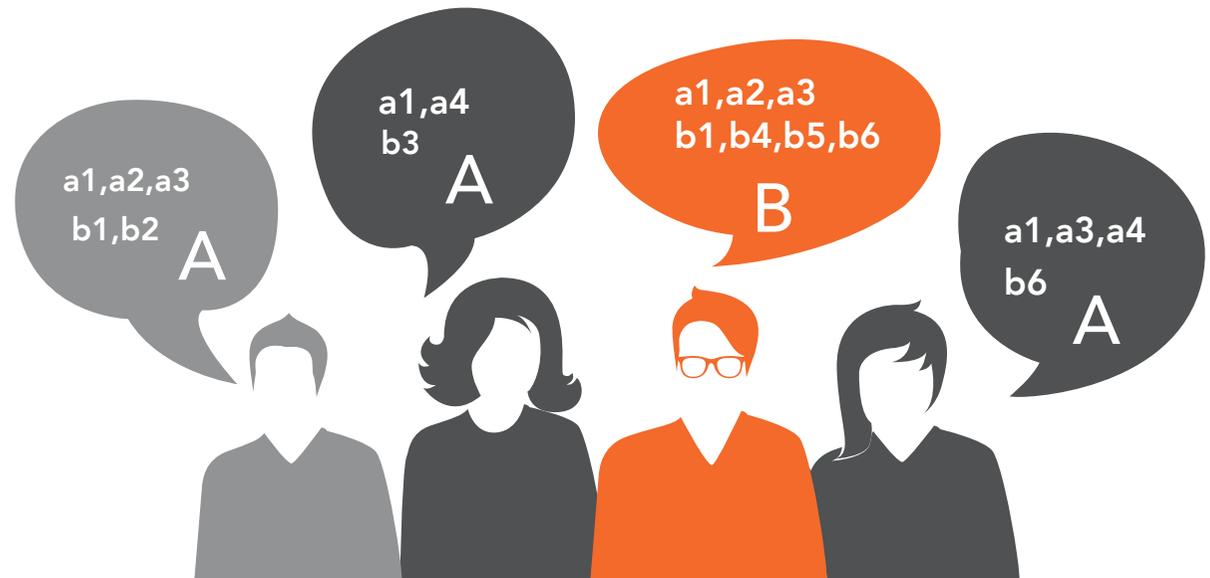
You will learn how to use all available resources, especially within your own team, to their best advantage. And not least, you will develop a plan which will evaluate the success of your methods and, if necessary, react to any discrepancies.

- The structure of complex decision making
- Dealing responsibly with risk
- Taking conflicting goals into account
- The influence of experience on decision making
- Deciding under time pressure and in uncertainty

Using examples from air, sea and space travel, we will analyse typical decision making processes.

We will work on different concepts such as "FOR-DEC", "worst case scenario" and "devil's advocate" as well as on the impact of stress.

Using a combination of short practice exercises and our interactive training platforms, techniques will be not only learned but also applied and reflected upon.





Profile

Feedback

Target group:	Executive managers, operational managers and their teams
Main focus:	Decision making techniques, decisions under stress, interdisciplinary teamwork
Group size:	2 – 200 people
Time needed:	0.5 to 3 days according to your exact needs

The “decision making” module can be delivered as a stand-alone seminar but also combines perfectly with the other modules in our programme (see reverse).

“A perfect mix of example, theory and practice! Most important for me was when to go with or against my gut instinct. Many thanks for that!”

Participant, University Hospital Münster, Germany

“The interactive exercises really pushed me to my limits - and that was great! Also, I see the power of the “FOR-DEC” method. A really useful tool I can use every day.”

Participant, EnBW, Germany



Extract from our programme

Impulses
and
Workshops

Seminar
Modules

Interactive
Platforms

Errare Humanum Est

Developing a learning organisation

Communication

The decisive safety factor

Faber Fantasticus

Communication, leadership and stress

Complacency

Dealing with everyday risks

Decision Making

Mastering complexity and dynamics

Titanica

Leadership and strategy in the team

Reality Check

Reflections on everyday work

Leadership

Balancing authority and team play

Alpha Centauri Bc

Complex decision making

reflecting



understanding



experiencing



IIP

InterPersonis

InterPersonis specialises in enhancing the skills of employees, teams and companies within high reliability organisations and high tech sectors for their everyday challenges. We especially focus on safety and dealing with risks. We utilise our many years of work experience, modern training methods and the newest findings from science and practice. Our trainers are from international aviation and are active airline pilots. They have comprehensive experience in training, in operative leadership, in management and in working responsibly with employees. The team is complemented by industrial psychologists and trainers. Since its foundation in 2007, InterPersonis has been working successfully with companies and organisations from many sectors, including the nuclear industry and medicine.